# Home & Garden EXPO OF MONTEREY



To Purchase A Booth & Marketing Package Visit MontereyHomeShow.com

TIMES PUBLISHING GROUP, INC. 9601 SOQUEL DR. STE. A, APTOS, CA 95003





### **BENEFITS TO YOUR BUSINESS:**

#### **CONNECT WITH THOUSANDS OF QUALIFIED CLIENTS IN 2 DAYS:**

- Would your business benefit from gaining exposure to thousands of local residents, currently in the market for home improvement projects, in just two days?
- · Let the Monterey Home & Garden Expo bring thousands of qualified potential new clients to your business

#### **SET AN ADDITIONAL SELLING STAGE:**

- · With a captive audience attending the expos to purchase the products and services related to your business
- The Monterey Home & Garden Expo creates a unique selling venue and the opportunity to increase your sales

#### BUILD THE STRENGTH OF THE COMMUNITY AND YOUR BUSINESS:

- Word of Mouth Marketing WORKS!
- Get face-to-face with the local community and build the relationships you need to grow your business!

#### BE PART OF A HUGE MARKETING EFFECT FOR THE MONTEREY HOME & GARDEN EXPO

• The Monterey Home & Garden Expo invests in extensive marketing campaigns to promote the event; this brings thousands of qualified attendees to the expo

#### what makes the monterey home & garden expo a success?

#### STRATEGIC MARKETING TO THE COMMUNITY:

The Monterey Home & Garden Expo is not only dedicated to bringing you a highly organized well-planned expo, but we are also dedicated to a strong marketing effort. We believe that an expo is never truly successful without inviting the community. Through the use of traditional medias such as newspaper, television and radio as well as the use of social media, internet and grass roots efforts we invite the community to our expos.

#### STRONG FLOOR PLAN:

We believe that our job is to get as many people to your booth as possible. We have constructed a floorplan that ensures 90% of the exhibitors receive 100% of the traffic. This eliminates direction choices for the attendees so they can focus on buying decisions.

#### WE ARE HERE FOR YOU:

At the Monterey Home & Garden Expo our production staff is there to help you throughout the weekend. We will assist you with any needs you may have to ensure a successful event.

#### **OUR MISSION:**

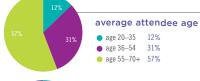
To help small businesses grow by connecting them with potential clients through events and marketing.

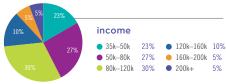
#### **Demographics:**

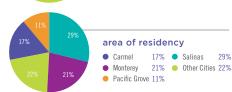


14 % are home & garden

are purchasing











#### BOOTH SPACE(S) INCLUDES DRAPED 8' TABLE AND 2 CHAIRS

#### **BOOTH SIZES**

10' X 10' Outside Booth \$795

10' X 10' Booth Salinas Room \$995

10' X 10' Booth Monterey Room \$995

10' X 10' Corner Booth \$1,095

L Shaped Inside Booth \$2000

Included with your booth purchase a six month basic listing on MontereyHomeShow.com

#### **BOOTH SPACE ADDITIONS**

Electricity (report if more than 10 amp) \$30 Additional 8' table and drape (one included) \$30

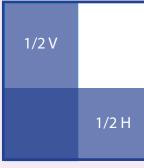
Liability Insurance \$40. Yuntes you provide your certificate tic



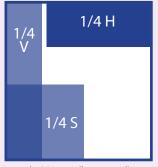
#### OFFICIAL EXPO PROGRAM AD SIZES AND RATES

Full Page

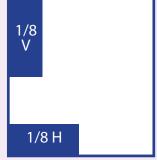
Full Page: 10" x 11"



1/2 V: 4.875" x10.85" 1/2 H: 10" x 5.375"



**1/4 V:** 2.35" x 10.85" 1/4 S: 4.875" x 5.375" 1/4 H: 7.45" x 3.5"



1/8 V: 2.35" x 5.375" 1/8 H: 4.875" x 2.55"



#### **RATES**

1/8th PAGE AD \$150 \$325 1/4 PAGE AD \$500 1/2 PAGE AD **FULL PAGE AD** \$800 **BACK COVER** \$1000 Purchase an ad in the official EXPO program and booth and get a 5% discount off your total

Purchase an ad in the official EXPO program, Coastal Home & Garden magazine, and an EXPO booth and get 10% off your total



# Home & Garden & Additional Marketing & Campaign Options

## **Enhanced**

YOUR INVESTMENT: \$495 LIMITED QUANTITY: 3

- Featured Vehicle
- Additional Banner Space at Event (banner provided by exhibitor)



Premium Website profile for 6 months



# Front Door Bags

 Company Bag Given To All Attendees at Event Entrance

Investment: Cost of Bags

# <u>Passport</u>

YOUR INVESTMENT: \$395 LIMITED QUANTITY: 8

- Company Logo on Passport (each attendee receives a Passport to be stamped)
- Company Logo as a Booth Locator on Program
- List of Contact Info. of each attendee who entered the Passport Contest



- Additional Banner Space at Event (banner provided by exhibitor)
- Premium Website profile for 6 months







